



10 THINGS YOU NEED TO KNOW BEFORE BUYING A HOME



LATRICE PRINGLE

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1. **Secure your financing before you start looking for a home.** Being pre-approved for a loan will help you determine how much you can afford and will give you a better negotiating edge when making an offer.
2. **Do your research and know the market.** Look at the current inventory of homes for sale in your desired area and research recent sales, prices, and trends in the area.
3. **Hire a qualified real estate agent.** A knowledgeable real estate agent can provide valuable advice and help you navigate the search and purchase process.
4. Make a list of your must-haves and nice-to-haves. This will help you narrow down the list of potential homes.
5. **Think long-term. Consider whether the home you're looking at will meet your needs in the future.**
6. **Don't forget the inspection.** Hire an experienced home inspector to ensure the home is in good condition and free of any major defects.
7. **Negotiate.** Don't be afraid to negotiate the purchase price and terms of the sale.
8. Have a backup plan. Have a plan in place in case the sale of your home falls through.
9. **Stay organized.** Keep track of important documents and stay on top of the deadlines for signing contracts and closing the sale.
10. **Make sure you understand all of the costs associated with the purchase.** There are usually closing costs and potential taxes involved in the purchase of a home, so make sure you know what you're getting into.